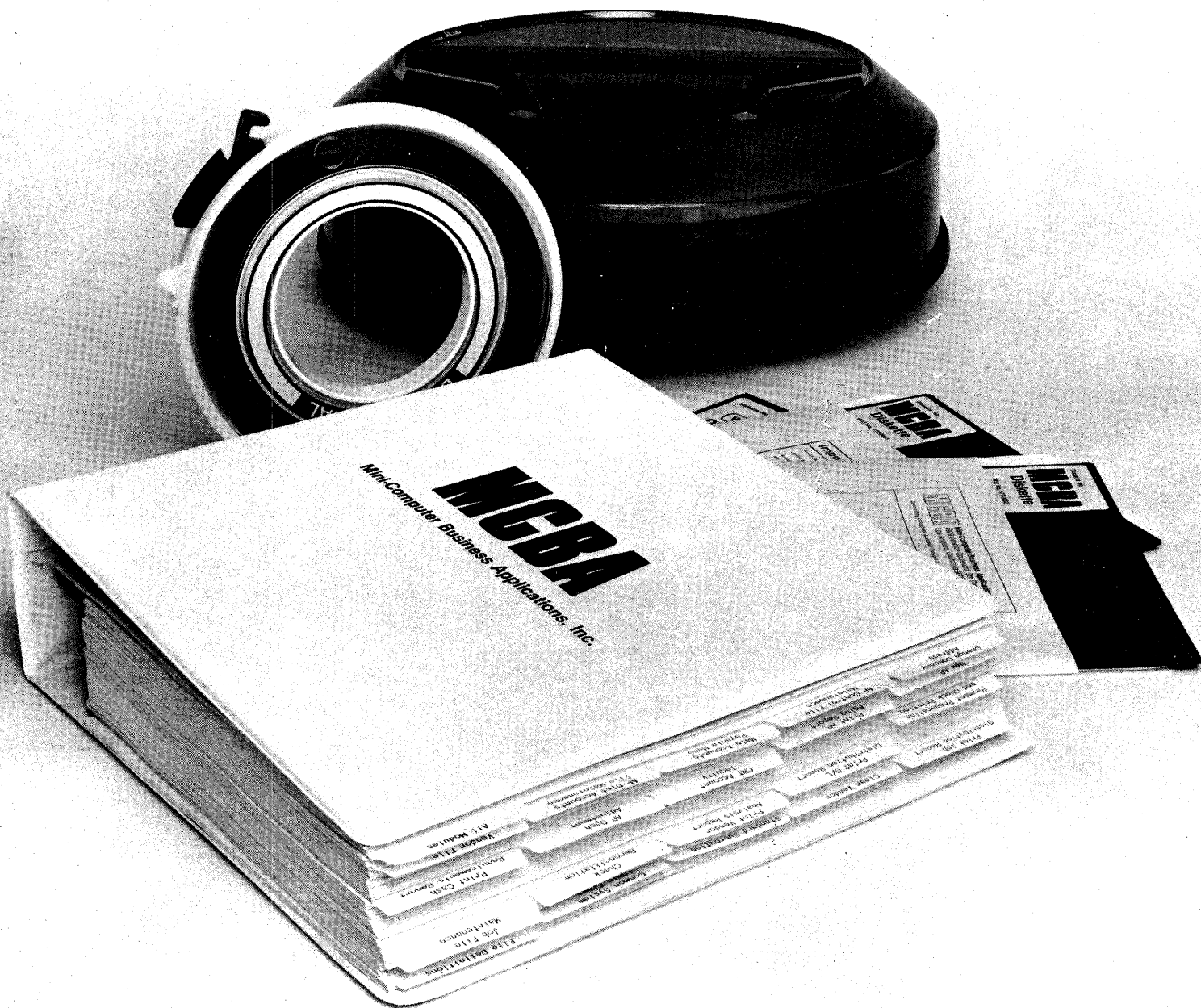


MCBA

Product Description Supplement
October 1979

Order Entry / Inventory Control- Release 1 in Texas Instruments COBOL (ANSI '74)



Sample Print-Outs for Order Entry/Invoicing—Texas Instruments COBOL—Release 1

RUN DATE: 01-OCT-79

MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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ITEM FILE PRINT-OUT

BACK ORDER CONTROL CODE (BCC): B = OK TO BACK ORDER N = NOT OK TO BACK ORDER X = NO BACK ORDER CONTROL
 TAXABLE STATUS (TAX): Y = ITEM IS TAXABLE N = ITEM IS NOT TAXABLE A = ALWAYS TAXABLE EVEN IF CUSTOMER NOT TAXED

ITEM-#	DESCRIPTION	CATEGORY UNIT	PRICES	AVG-COST LST-COST	QTY-OH RO-LEV	VENDOR WEIGHT	BCC TAX	PICK PRICE	QTY-PTD QTY-YTD	SALES-PTD SALES-YTD	COST-PTD COST-YTD
*MISCNONTAX	Misc. Non-Taxable Items	MSC EA	.00 .00 .00	22.131 13.280	0 0 0	.00 3110	X N	Y99Y A1 1A	5 12	245.58 956.22	158.10 746.19
*MISCTAX	Miscellaneous Taxable Items	MSC EA	.00 .00 .00	15.322 19.550	0 0 0	.00 3110	X Y	Z99Z A1 1A	3 9	126.97 659.21	99.02 458.99
1000000000000	Wilson Right-Hand Catcher's Glove, Children's	SPG EA	14.00 18.00 20.00	8.061 8.750	35 10 0	200000 2.30 3100	B Y	R264 B1 1A	63 352	835.62 4,881.62	504.09 2,837.47
2000000000000	Spalding Baseball Bats, #28	SPG EA	8.90 11.00 13.10	5.477 5.350	133 10 100	300000 5.00 3120	B Y	A32 D1 1A	19 99	198.82 881.10	137.54 541.53
900 COLEMAN	Coleman Camping Tents, #27 Four People Ripstop Nylon	TNS EA	169.20 179.30 197.40	133.615 134.530	36 5 0	100000 23.90 3110	B A	B33 B1 4D	12 35	2,031.34 5,886.99	1,616.59 4,661.96
9000000000000	Semi-Pro Baseball Shoes, Men's Size 9 1/2	SHS PR	34.89 43.00 49.80	28.098 28.000	69 20 0	900000 3.60 3100	B N	A112 E1 4D	6 21	188.48 732.69	160.57 589.89

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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ALPHABETICAL INVENTORY ITEM LIST

BACK ORDER CONTROL CODE (BCC): B = OK TO BACK ORDER N = NOT OK TO BACK ORDER X = NO BACK ORDER CONTROL
 TAXABLE STATUS (TAX): Y = ITEM IS TAXABLE N = ITEM IS NOT TAXABLE A = ALWAYS TAXED EVEN IF CUSTOMER NOT TAXED

ITEM-#	DESCRIPTION	CATEGORY UNIT	AVG-COST LST-COST	PRICE-1 PRICE-2	PRICE-3 RO-LEV	QTY-OH QTY-COM	BCC TAX	PICK	DISC COMM
6000000000000	ACME Skate Laces, White Extra Long	ACC PR	.53 .54	.80 .90	1.10 30	20 0	N	B451	A1
7000000000000	All-Pro Tennis Shoes, Men's Size 9	SHS PR	20.30 20.68	23.40 25.47	28.90 10	46 200	B Y	B23	B3 5E
900 COLEMAN	Coleman Camping Tents, #27 Four People Ripstop Nylon	TNS EA	133.61 134.53	169.20 179.30	197.40 5	36 0	B A	B33	B1 4D
4000000000000	Cooper Hockey Sticks, Right-Hand Professional	SPG EA	7.07 7.34	9.40 11.20	13.75 20	16 290	B N	A55	E2 2B
3000000000000	Hyde Hockey Skates, Boy's Size 7 1/2 Black	SPG PR	32.81 32.90	40.70 46.90	52.35 10	74 0	N Y	A41	E1 4D
*MISCNONTAX	Misc. Non-Taxable Items	MSC EA	22.13 13.28	.00 .00	.00 0	0 0	X N	Y99Y	A1 1A
*MISCTAX	Miscellaneous Taxable Items	MSC EA	15.32 19.55	.00 .00	.00 0	0 0	X Y	Z99Z	A1 1A
9000000000000	Semi-Pro Baseball Shoes, Men's Size 9 1/2	SHS PR	28.09 28.00	34.89 43.00	49.80 20	69 0	B N	A112	E1 4D
8000000000000	Spalding All-Pro Footballs, College Approved	BLS EA	34.70 35.20	38.70 42.50	48.90 40	1 0	B Y	B37	B2 1A
2000000000000	Spalding Baseball Bats, #28	SPG EA	5.47 5.35	8.90 11.00	13.10 10	133 100	B Y	A32	D4 1A
5000000000000	Wilson Football Helmets, Men's Large	SPG EA	40.88 41.34	55.90 67.48	74.20 10	0 0	N N	A17	C2 4D
1000000000000	Wilson Right-Hand Catcher's Glove, Children's	SPG EA	8.06 8.75	14.00 18.00	20.00 10	35 0	B Y	R264	B1 1A

12 ITEMS ON FILE

Sample Print-Outs for Order Entry/Invoicing—Texas Instruments COBOL—Release 1

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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SHIP TO ADDRESS PRINT-OUT

CUST NO	BILL-TO NAME BILL-TO ADDRESS	SHIP-TO NO	SHIP-TO NAME SHIP-TO ADDRESS
000100	JOHN G. WILLIAMS COMPANY 3479 Peachtree Road N.E. Suite #200 Atlanta, GA 30329	1000	JOHN G. WILLIAMS CO. 1864 Old South Road (Side Entrance) Atlanta, GA 30328
000200	21ST CENTURY ENTERPRISES P.O. Box 4545 670 Mason St. San Francisco, CA 95782	1000	21ST CENTURY ENTERPRISES 6588 Hill St. San Francisco, CA 95780
		2000	ALTA DENA INDUSTRIES, INC. 11 Cherry Lane, #C Ceres, CA 95716
		3000	21ST CENTURY ENTERPRISES Attn: Joseph L. McConnel 4415 E. OceanSide Blvd. San Jose, CA 94596
000400	BEVERLY SUPPLY COMPANY 2500 New Hampshire Mall Hampton, NH 01279	1000	BEVERLY SUPPLY CO. Main Warehouse, Door # 102 458 Eastdale Ave. North Hartford, NH 01154
000800	ARIZONA HOT TUBS 9076 Baseline Drive Tucson, AZ 85643	1000	AHT SPORTING GOODS 1143 Kearny St. Suite # 22C Phoenix, AZ 86558

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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ORDER EDIT LIST

ORDER #: 100006 CUST #: 000400 BEVERLY SUPPLY COMPANY SHIP-TO #: 1000 BEVERLY SUPPLY CO.
2500 New Hampshire Mall Main Warehouse, Door # 102
PROFIT CENTER 100 458 Eastdale Ave. North Hartford, NH 01154
Hampton, NH 01279

ORD-DATE	ORD-TYPE	APPLY-TO	CUST-PO-#	SHIP-VIA	SHIP-DATE	FRT-COD	TERMS	DUE-DATE	SALESMAN	TAX-PCT
09/11/79	ORDER	20202	B3978	Federal Express	09/30/79	PPD	2/10 N/30		500	5.50
QTY ORDERED	QTY SHIPPED	QTY BK-ORD	ITEM-#	DESCRIPTION	UNIT PRICE	DISCNT %	EXTENDED PRICE	UNIT COST		
35	29		5000000000000	Wilson Football Helmets, Men's Large	55.90	10	1,458.99	40.884		
20	20		1000000000000	Wilson Right-Hand Catcher's Glove, Children's	13.44	10	241.92	8.061		
2 LINE ITEMS COMMENTS:							TOTAL:	1,700.91		

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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ORDER EDIT LIST

ORDER #: 100008 CUST #: 000500 T-SHIRTS UNLIMITED SHIP-TO #: 0000 T-SHIRTS UNLIMITED
5729 Hollywood Blvd. 5729 Hollywood Blvd.
PROFIT CENTER 100 Los Angeles, CA 90038 Los Angeles, CA 90038

ORD-DATE	ORD-TYPE	APPLY-TO	CUST-PO-#	SHIP-VIA	SHIP-DATE	FRT-COD	TERMS	DUE-DATE	SALESMAN	TAX-PCT
09/30/79	INVOICE	20202	T6734	UPS	09/30/79	COL	1/15 N/45		100	6.00
***** INVOICE *****										
QTY ORDERED	QTY SHIPPED	QTY BK-ORD	ITEM-#	DESCRIPTION	UNIT PRICE	DISCNT %	EXTENDED PRICE	UNIT COST		
25	25		8000000000000	Spalding All-Pro Footballs, College Approved	34.83	5	827.21	34.701		
1 LINE ITEMS COMMENTS:							SALE AMT:	827.21		
							MISC AMT:	.00		
							SALE TAX:	49.63		
							FREIGHT:	.00		
							TOTAL:	876.84		

RUN DATE: 01-OCT-79

MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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ORDER EDIT LIST

ORDER #: 100009 CUST #: 000800 ARIZONA HOT TUBS SHIP-TO #: 0000 ARIZONA HOT TUBS
9076 Baseline Drive 9076 Baseline Drive
PROFIT CENTER 100 Tucson, AZ 85643 Tucson, AZ 85643

ORD-DATE	ORD-TYPE	APPLY-TO	CUST-PO-#	SHIP-VIA	SHIP-DATE	FRT-COD	TERMS	DUE-DATE	SALESMAN	TAX-PCT
09/12/79	ORDER	20202	A7822-1000	Parcel Post	09/29/79	COL	Cash with Order		200	5.00
QTY ORDERED	QTY SHIPPED	QTY BK-ORD	ITEM-#	DESCRIPTION	UNIT PRICE	DISCNT %	EXTENDED PRICE	UNIT COST		
50	50		4000000000000	Cooper Hockey Sticks, Right-Hand Professional	11.20		560.00	7.076		
1 LINE ITEMS COMMENTS:							TOTAL:	560.00		

Sample Print-Outs for Order Entry/Invoicing—Texas Instruments COBOL—Release 1

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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ORDER EDIT LIST

ORDER #: 100010 CUST #: 000200 21ST CENTURY ENTERPRISES SHIP-TO #: 1000 21ST CENTURY ENTERPRISES
 PROFIT CENTER 100 P.O. Box 4545 6588 Hill St.
 San Francisco, CA 95780
 San Francisco, CA 95782

ORD-DATE 09/30/79 ORD-TYPE CR MEMO APPLY-TO 876 CUST-PO-# 21-1324 ---SHIP-VIA--- Parcel Post SHIP-DATE FRT-COD COL 3/15 N/30 -----TERMS----- DUE-DATE SALESMAN 100 TAX-PCT 6.00

***** CREDIT MEMO *****

QTY ORDERED	QTY SHIPPED	QTY BK-ORD	ITEM-#	DESCRIPTION	UNIT PRICE	DISCNT %	EXTENDED PRICE	UNIT COST	QTY RET-INV
5	5		300000000000	Hyde Hockey Skates, Boy's Size 7 1/2 Black	52.35	5	248.66	32.810	4
1 LINE ITEMS				COMMENTS: Returned for Credit... Less Restocking Fee - Refer to Mr. T.G. Silmount for Details.	SALE AMT: 248.66 MISC AMT: 50.00- SALE TAX: 11.91 FREIGHT: .00 TOTAL: 210.57				

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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ORDER EDIT LIST

SUMMARY

ORDER TOTALS:	7 ORDERS	11 LINE ITEMS	SALE AMT:	3,740.22
			MISC CHG:	.00
			SALE TAX:	.00
			FREIGHT:	.00
			TOTAL:	3,740.22
INVOICE TOTALS:	1 ORDERS	1 LINE ITEMS	SALE AMT:	827.21
			MISC CHG:	.00
			SALE TAX:	49.63
			FREIGHT:	.00
			TOTAL:	876.84
CR MEMO TOTALS:	1 ORDERS	1 LINE ITEMS	SALE AMT:	248.66
			MISC CHG:	50.00 CR
			SALE TAX:	11.91
			FREIGHT:	.00
			TOTAL:	210.57
GRAND TOTALS:	9 ORDERS	13 LINE ITEMS	SALE AMT:	4,318.77
			MISC CHG:	50.00
			SALE TAX:	37.72
			FREIGHT:	.00
			TOTAL:	4,406.49

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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PICKING TICKET

ORDER-# 100001 ORDER-DATE 07/18/79
 SOLD-TO: JOHN Q. WILLIAMS COMPANY SHIP-TO: JOHN Q. WILLIAMS COMPANY
 3479 Peachtree Road N.E. 3479 Peachtree Road N.E.
 Suite #200 Suite #200
 Atlanta, GA 30329 Atlanta, GA 30329

CUST-# 000100 SLSMAN-#: 400 PO-#: W2354-1000 TERMS: 2/10 N/30

SHIP VIA: UPS FRT-COD: C

PICK SEQ	ITEM-#	DESCRIPTION	QTY ORDERED	QTY TO-SHIP	QTY SHIPPED
A32	200000000000	Spalding Baseball Bats, #28	100	0
A55	400000000000	Cooper Hockey Sticks, Right-Hand Professional	90	0

2 LINE ITEMS 0 TOTAL QTY

Sample Print-Outs for Order Entry/Invoicing—Texas Instruments COBOL—Release 1

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PICKING TICKET

ORDER-# 100005 ORDER-DATE 09/09/79

SOLD-TO: 21ST CENTURY ENTERPRISES SHIP-TO: 21ST CENTURY ENTERPRISES
 P.O. Box 4545 6588 Hill St.
 670 Mason St. San Francisco, CA 95780

CUST-# 000200 SLSMAN-# 100 PO-# 21-3765 TERMS: 3/15 N/30

SHIP VIA: Parcel Post FRT-COD: C DATE SHIPPED: 09/30/79

PICK SEQ	ITEM-#	DESCRIPTION	QTY ORDERED	QTY TO-SHIP	QTY SHIPPED
B33	900 COLEMAN	Coleman Campins Tents, #27 Four People Ripstop Nylon	3	3
B37	800000000000	Spalding All-Pro Footballs, College Approved	24	24
R264	100000000000	Wilson Right-Hand Catcher's Glove, Children's	12	12
3 LINE ITEMS			39 TOTAL QTY		

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PICKING TICKET

ORDER-# 100004 ORDER-DATE 08/18/79

SOLD-TO: ARIZONA HOT TUBS SHIP-TO: ARIZONA HOT TUBS
 9076 Baseline Drive 9076 Baseline Drive
 Tucson, AZ 85643 Tucson, AZ 85643

CUST-# 000800 SLSMAN-# 200 PO-# A2673-1000 TERMS: Cash with Order

SHIP VIA: Parcel Post FRT-COD: DATE SHIPPED: 10/15/79

PICK SEQ	ITEM-#	DESCRIPTION	QTY ORDERED	QTY TO-SHIP	QTY SHIPPED
B23	700000000000	All-Pro Tennis Shoes, Men's Size 9	50	0
1 LINE ITEMS			0 TOTAL QTY		

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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BILLING EDIT LIST

ORDER #: 100005 CUST #: 000200 21ST CENTURY ENTERPRISES SHIP-TO #: 1000 21ST CENTURY ENTERPRISES
 PROFIT CENTER 100 P.O. Box 4545 6588 Hill St.
 670 Mason St. San Francisco, CA 95780

ORD-DATE	ORD-TYPE	APPLY-TO	CUST-PO-#	SHIP-VIA	SHIP-DATE	FRT-COD	TERMS	DUE-DATE	SALESMAN	TAX-PCT
09/09/79	ORDER		21-3765	Parcel Post	09/30/79	COL	3/15 N/30		100	6.00
QTY ORDERED	QTY SHIPPED	QTY BK-ORD	ITEM-#	DESCRIPTION	UNIT PRICE	DISCNT %	EXTENDED PRICE	UNIT COST		
12	12		100000000000	Wilson Right-Hand Catcher's Glove, Children's	13.72	3	159.70	8.061		
24	24		800000000000	Spalding All-Pro Footballs, College Approved	37.15	5	847.02	34.701		
3	3		900 COLEMAN	Coleman Campins Tents, #27 Four People Ripstop Nylon	165.82	5	472.59	133.615		
3 LINE ITEMS		COMMENTS: ***** Remember Our Annual October SALE !! *****		SALE AMT: 1,479.31		MISC AMT: 25.00		SALE TAX: 90.26		FREIGHT: 39.18
COMMISSION PCT .00		COMMISSION AMT 34.48		TOTAL: 1,633.75						

INVOICE NO.		PAGE						
200000		1						
INVOICE DATE								
10/01/79								
SOLD TO		SHIP TO						
21ST CENTURY ENTERPRISES		21ST CENTURY ENTERPRISES						
P.O. Box 4545		6588 Hill St.						
670 Mason St.		San Francisco, CA 95780						
San Francisco, CA 95782								
OUR ORDER NO.	ORDER DATE	ACCOUNT NO.	SHIP VIA					
100005	09/09/79	000200	Parcel Post					
SUBS. NO.	YOUR PURCHASE ORDER NO.	FREIGHT COL/PPD	DATE SHIPPED					
100	21-3765	COL	09/30/79					
		TERMS						
		3/15 N/30						
QTY ORDERED	QTY SHIPPED	QTY BACK ORDERED	ITEM NO.	UNIT	DESCRIPTION	UNIT PRICE	DISC %	EXTENDED PRICE
12	12		1000000000000	EA	Wilson Right-Hand Catcher's Glove, Children's	13.72	3	159.70
24	24		8000000000000	EA	Spalding All-Pro Footballs, College Approved	37.15	5	847.02
3	3		900 COLEMAN	EA	Coleman Camping Tents, #27 Four People Ripstop Nylon	165.82	5	472.59
***** Remember Our Annual October SALE !! *****						SALE AMOUNT		1,479.31
						MISC. CHARGES		25.00
						SALES TAX		90.26
						FREIGHT		39.18
						TOTAL		1,633.75

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PURCHASING ADVICE REPORT

BACK ORDER CONTROL CODE (BCC): B = OK TO BACK ORDER N = NOT OK TO BACK ORDER X = NO BACK ORDER CONTROL

ITEM-#	DESCRIPTION	PRICES	AVG-COST	QTY	REORD	QTY	--QTY--SOLD--	HIT	WENT
		LST-COST	ON-HND	LEVEL	COM	PTD	YTD	BCC	RO-LEV
									OUT-STK
*MISCNTAX	Misc. Non-Taxable Items	.00	22.131	0	0	0	5	12 X	N
		.00	13.280						Y
		.00							
*MISCTAX	Miscellaneous Taxable Items	.00	15.322	0	0	0	3	9 X	N
		.00	19.550						Y
		.00							
4000000000000	Cooper Hockey Sticks, Right-Hand Professional	9.40	7.076	16	20	290	71	301 B	Y
		11.20	7.340						N
		13.75							
5000000000000	Wilson Football Helmets, Men's Large	55.90	40.884	0	10	0	55	186 N	N
		67.48	41.340						Y
		74.20							
6000000000000	ACME Skate Laces, White Extra Long	.80	.582	20	30	0	92	416 N	Y
		.90	.540						N
		1.10							
8000000000000	Spalding All-Pro Footballs, College Approved	38.70	34.701	1	40	0	56	376 B	Y
		42.50	35.200						N
		48.90							

6 ITEMS CHANGED STATUS

Sample Print-Outs for Order Entry/Invoicing—Texas Instruments COBOL—Release 1

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ITEM STOCK STATUS REPORT

BACK ORDER CONTROL CODE (BCC): B = OK TO BACK ORDER N = NOT OK TO BACK ORDER X = NO INVENTORY CONTROL
 "R" IN FAR RIGHT COLUMN MEANS ITEM HAS HIT REORDER LEVEL, "O" MEANS ITEM IS OUT OF STOCK

ITEM-#	DESCRIPTION	CATEGORY UNIT	PRICE 1	PRICE 2	PRICE 1	AVERAGE COST	QTY ON-HND	REORD LEVEL	QTY COM	BCC	VALUE (QTYXCOST)
*MISCNONTAX	Misc. Non-Taxable Items	MSC EA	.00			22.131	0	0		X	.00 0
*MISCTAX	Miscellaneous Taxable Items	MSC EA	.00			15.322	0	0		X	.00 0
100000000000	Wilson Right-Hand Catcher's Glove, Children's	SPG EA	14.00	18.00	20.00	8.061	35	10		B	282.13
700000000000	AllPro Tennis Shoes, Men's Size 9	SHS PR	23.40	25.47	28.90	20.304	46	10	200	B	933.98
800000000000	Spalding All-Pro Footballs, College Approved	BLS EA	38.70	42.50	48.90	34.701	1	40		B	34.70 R
900 COLEMAN	Coleman Camping Tents, #27 Four People Ripstop Nylon	TNS EA	169.20	179.30	197.40	133.615	36	5		B	4,810.14
900000000000	Semi-Pro Baseball Shoes, Men's Size 9 1/2	SHS PR	34.89	43.00	49.80	28.098	69	20		B	1,938.76
12 ITEMS	3 AT REORDER LEVEL	3 OUT OF STOCK								TOTAL VALUE:	11,279.94

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MINI-COMPUTER BUSINESS APPLICATIONS, INC.

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BACK ORDERS BY ITEM

ITEM-#	DESCRIPTION	CUST-#	NAME	ORDER #	ORDER DATE	CUST-PO-#	QTY B/O	UNIT PRICE	DIS %
200000000000	Spalding Baseball Bats, #28	000100	JOHN G. WILLIAMS COMPANY	100001	07/18/79	W2354-1000	100	8.90	10
ITEM TOTALS:							100 B/O	8.90	10
400000000000	Cooper Hockey Sticks, Right-Hand Professional	000100-000200	JOHN G. WILLIAMS COMPANY 21ST CENTURY ENTERPRISES	100001-100002	07/18/79	W2354-1000 21-2661	90-200	11.20-13.75	5-5
ITEM TOTALS:							290 B/O	12.48	5
700000000000	AllPro Tennis Shoes, Men's Size 9	000400-000500	BEVERLY SUPPLY COMPANY ARIZONA HOT TUBS	100003-100004	07/18/79 08/18/79	B2909 A2673-1000	150-50	23.40-22.11	10
ITEM TOTALS:							200 B/O	22.76	10
3 ITEMS ON B/O	TOTAL UNIT QTY ON B/O =	590	TOTAL SALE VALUE OF ALL B/O ITEMS =	8,635.60					

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BACK ORDERS BY CUSTOMER

CUST-#	NAME	ITEM-#	DESCRIPTION	ORDER #	ORDER DATE	CUST-PO-#	QTY B/O	UNIT PRICE	DIS %
000100	JOHN G. WILLIAMS COMPANY	200000000000	Spalding Baseball Bats, #28	100001	07/18/79	W2354-1000	100	8.90	10
		400000000000	Cooper Hockey Sticks, Right-Hand Professional	100001	07/18/79	W2354-1000	90	11.20	5
TOTAL B/O QUANTITY:							190 B/O		
000200	21ST CENTURY ENTERPRISES	400000000000	Cooper Hockey Sticks, Right-Hand Professional	100002	07/18/79	21-2661	200	13.75	5
TOTAL B/O QUANTITY:							200 B/O		
000400	BEVERLY SUPPLY COMPANY	700000000000	AllPro Tennis Shoes, Men's Size 9	100003	07/18/79	B2909	150	23.40	10
TOTAL B/O QUANTITY:							150 B/O		
000800	ARIZONA HOT TUBS	700000000000	AllPro Tennis Shoes, Men's Size 9	100004	08/18/79	A2673-1000	50	22.11	
TOTAL B/O QUANTITY:							50 B/O		

4 CUSTOMERS WITH BACK ORDERS

Sample Print-Outs for Order Entry/Invoicing—Texas Instruments COBOL—Release 1

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SALES ANALYSIS BY ITEM

ITEM-#	ITEM-DESCRIPTION	PRICE-1	PRICE-2	PRICE-3	AVG-COST	QTY SOLD	COST-OF SALES	SALES	%-OF SALES	PROFIT	%-OF PROFIT
*MISCNONTAX	Misc. Non-Taxable Items				22.131	PTD: 5 YTD: 12	158.10 746.19	245.58 956.22	2.4 2.0	87.48 210.03	4.4 2.2
	.00 .00 .00										
*MISCTAX	Miscellaneous Taxable Items				15.322	PTD: 3 YTD: 9	99.02 458.99	126.97 659.21	1.2 1.4	27.95 200.22	1.4 2.1
	.00 .00 .00										
100000000000	Wilson Right-Hand Catcher's Glove, Children's	14.00	18.00	20.00	8.061	PTD: 63 YTD: 352	504.09 2,837.47	835.62 4,881.62	8.3 10.6	331.53 2,044.15	17.0 21.4
200000000000	Spalding Baseball Bats, #28	8.90	11.00	13.10	5.477	PTD: 19 YTD: 99	137.54 541.53	198.82 881.10	1.9 1.9	61.28 339.57	3.1 3.5
300000000000	Hyde Hockey Skates, Boy's Size 7 1/2 Black	40.70	46.90	52.35	32.810	PTD: 4 YTD: 32	89.84 1,017.11	80.98 1,216.54	.8 2.6	8.86- 199.43	.4- 2.0
<hr/>											
700000000000	All-Pro Tennis Shoes, Men's Size 9	23.40	25.47	28.90	20.304	PTD: 22 YTD: 111	501.31 2,253.30	562.25 2,597.40	5.6 5.6	60.94 344.10	3.1 3.6
800000000000	Spalding All-Pro Footballs, College Approved	38.70	42.50	48.90	34.701	PTD: 56 YTD: 376	1,943.24 13,047.24	1,945.13 14,329.13	19.5 31.4	1.89 1,281.89	.0 13.4
900 COLEMAN	Coleman Camping Tents, #27 Four People Ripstop Nylon	169.20	179.30	197.40	133.615	PTD: 12 YTD: 35	1,616.59 4,661.96	2,031.34 5,886.99	20.3 12.9	414.75 1,225.03	21.2 12.8
900000000000	Semi-Pro Baseball Shoes, Men's Size 9 1/2	34.89	43.00	49.80	28.098	PTD: 6 YTD: 21	160.57 589.89	188.48 732.69	1.8 1.6	27.91 142.80	1.4 1.5
12 ITEMS					GRAND-TOTALS	PTD: 408 YTD: 1,950	8,011.17 36,106.32	9,960.63 45,628.39	100.0 100.0	1,949.46 9,522.07	100.0 100.0

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SALES ANALYSIS BY PRODUCT CATEGORY

CAT	ITEM-#	ITEM-DESCRIPTION	LST-COST	PRICE-1	PRICE-2	PRICE-3	QTY SOLD	COST-OF SALES	SALES	%-OF SALES	PROFIT	%-OF PROFIT
ACC	600000000000	ACME Skate Laces, White Extra Long	.532	.80	.90	1.10	PTD: 92 YTD: 416	50.09 220.48	75.67 332.80	.7 .7	414.75 1,225.03	1.3 1.1
	1 ITEMS	CATEGORY TOTALS				PTD: 92 YTD: 416	50.09 220.48	75.67 332.80	.7 .7	25.58 112.32	1.0 1.0	
BLS	800000000000	Spalding All-Pro Footballs, College Approved	34.701	38.70	42.50	48.90	PTD: 56 YTD: 376	1,943.24 13,047.24	1,945.13 14,329.13	19.5 31.4	414.75 1,225.03	.0 13.6
	1 ITEMS	CATEGORY TOTALS				PTD: 56 YTD: 376	1,943.24 13,047.24	1,945.13 14,329.13	19.5 31.4	1.89 1,281.89	.0 13.0	
MSC	*MISCNONTAX	Misc. Non-Taxable Items	22.131	.00	.00	.00	PTD: 5 YTD: 12	158.10 746.19	245.58 956.22	2.4 2.0	87.48 210.03	4.4 2.2
<hr/>												
SHS	900000000000	Semi-Pro Baseball Shoes, Men's Size 9 1/2	28.098	34.89	43.00	49.80	PTD: 6 YTD: 21	160.57 589.89	188.48 732.69	1.8 1.6	414.75 1,225.03	1.4 1.5
	2 ITEMS	CATEGORY TOTALS				PTD: 28 YTD: 132	661.88 2,843.19	750.73 3,330.09	7.5 7.2	88.85 486.90	4.0 4.0	

Sample Print-Outs for Order Entry/Invoicing—Texas Instruments COBOL—Release 1

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S A L E S J O U R N A L

DOCUMENT TYPES: I = INVOICE C = CREDIT MEMO D = DEBIT MEMO F = FINANCE CHARGE
 NOTE: SALES TRANSACTIONS ARE PRINTED IN DOCUMENT NUMBER ORDER

CUST-#	NAME	DOC-#	DOC DATE	DOC TYP	APPLY-TO DUE-DATE	SALE-AMT MISC-CHGS	SALES-TAX FREIGHT	TOTAL-AMT COST	SLSMN REFERENCE	COMM-AMT
000200	21ST CENTURY ENTERPRISES	200000	10/01/79	I	200000 10/31/79	1,479.31 25.00	90.26 39.18	1,633.75 1,330.40	100	34.48
	OPTIONAL DISTRIBUTIONS:	3100-100		Sales - Product Line A			159.70			
		3110-100		Sales - Product Line B			472.59			
		3120-100		Sales - Product Line C			847.02			
000400	BEVERLY SUPPLY COMPANY	200001	10/01/79	I	200001 10/31/79	1,700.91 .00	13.31 .00	1,714.22 1,346.85	500	42.52
	OPTIONAL DISTRIBUTIONS:	3100-100		Sales - Product Line A			241.92			
		3120-100		Sales - Product Line C			1,458.99			
000500	T-SHIRTS UNLIMITED	200002	10/01/79	I	200002 11/15/79	827.21 1.00	49.63 .00	876.84 867.52	100	16.54
	OPTIONAL DISTRIBUTIONS:	3120-100		Sales - Product Line C			827.21			
000800	ARIZONA HOT TUBS	200003	10/01/79	I	200003 10/01/79	560.00 35.00	1.75 11.34	608.09 353.80	200	26.88
	OPTIONAL DISTRIBUTIONS:	3110-100		Sales - Product Line B			560.00			
000200	21ST CENTURY ENTERPRISES	200004	10/01/79	C	876 10/01/79	248.66CR 50.00	11.91CR .00	210.57CR 164.05	100	.00
	OPTIONAL DISTRIBUTIONS:	3100-100		Sales - Product Line A			248.66CR			
5 ENTRIES				GRAND TOTALS:		4,318.77	143.04	4,622.33		120.42
						110.00	50.52	4,062.62		

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P R I C E C O D E L I S T

PRICING TYPE 1: DISCOUNT PRICE-1 BY QTY ORDERED

PRICE DESCRIPTION CODE	CUT-OFF QTY	DISC-%
A1 Quantity Discount - Standard	LEVEL-1	5 1.00
	LEVEL-2	10 2.00
	LEVEL-3	20 3.00
	LEVEL-4	30 4.00
	LEVEL-5	40 5.00
	LEVEL-6	50 6.00
	LEVEL-7	60 7.00
	LEVEL-8	70 8.00
	LEVEL-9	80 9.00
	LEVEL-10	100 10.00
A2 Quantity Discount - Special	LEVEL-1	10 5.00
	LEVEL-2	50 10.00
	LEVEL-3	100 15.00
	LEVEL-4	0 .00
	LEVEL-5	0 .00
	LEVEL-6	0 .00
	LEVEL-7	0 .00
	LEVEL-8	0 .00
	LEVEL-9	0 .00
	LEVEL-10	0 .00

2 TYPE 1 PRICING CODES

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PRICE CODE LIST

PRICING TYPE 2: DISCOUNT PRICE-1 BY CUST TYPE

PRICE DESCRIPTION CODE	CUST TYPES	DISC-%	CUST TYPES	DISC-%	CUST TYPES	DISC-%	CUST TYPES	DISC-%	CUST TYPES	DISC-%
B1 Customer Type Discount - Std.	RETL	2.00	WHSL	4.00	DISTR	8.00	OTHER	1.55	SPEC	10.00
B2 Customer Type Discount - Spec.	RETL WHSL	4.00	DISTR	10.00		.00		.00		.00
B3 Customer Type Discount - Extra	RETL WHSL DISTR OTHER SPEC HOUSE 10CUS SHIP IMPRT 65TTY	5.50		.00		.00		.00		.00

3 TYPE 2 PRICING CODES

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COMMISSION CODE LIST

CALCULATION METHOD: P = ON PRICE G = ON GROSS PROFIT (PRICE - COST)

COMM CODE	DESCRIPTION	COMM-% PRICE-1	COMM-% PRICE-2	COMM-% PRICE-3	COMM-% OVERRIDE	CALC METHOD
1A	Commission on Price - Std.	2.00	3.50	4.00	2.00	P
2B	Commission on Price - Spec.	3.00	4.80	6.50	2.75	P
3C	Commission on Gross - Std.	10.00	15.00	20.00	10.00	G
4D	Commission on Gross - Spec.	10.00	30.00	30.00	20.00	G
5E	Commission on Gross - Holliday	15.00	25.00	35.00	25.00	G

5 CODES ON FILE