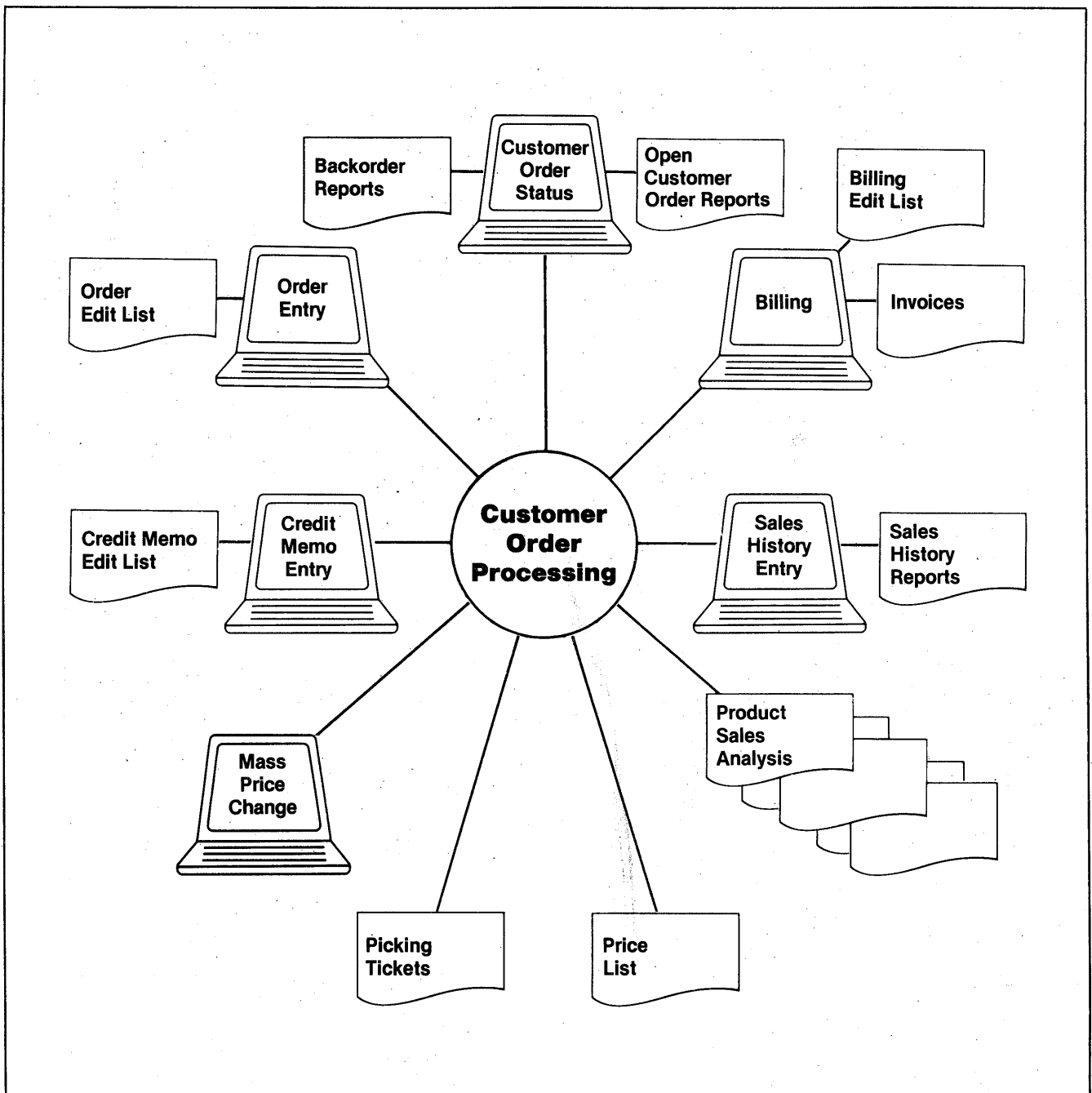


## CUSTOMER ORDER PROCESSING in DIBOL<sup>®</sup>



Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

CUSTOMER ORDER PROCESSING

PLEASE SELECT APPLICATION XX

- |                                |   |
|--------------------------------|---|
| 1. ORDER ENTRY & EDITING       | 7. PRINT PRICE LIST                     |
| 2. PRINT PICKING TICKETS       | 8. PRINT CUSTOMER ORDER STATUS REPORTS  |
| 3. BILLING (PRINT INVOICES)    | 9. PRODUCT CATEGORY ACCOUNT MAINTENANCE |
| 4. CREDIT MEMO ENTRY & EDITING | 10. PRINT PRODUCT SALES ANALYSIS        |
| 5. PRICE MAINTENANCE           | 11. SALES HISTORY                       |
| 6. MASS PRICE CHANGE           | 12. SPECIAL FUNCTIONS                   |

ORDER ENTRY & EDITING

PLEASE SELECT APPLICATION X

1. ENTER NEW ORDER(S)
2. INQUIRE ORDER(S)
3. CHANGE ORDER(S)
4. CANCEL ORDER(S)
5. PRINT OUT ORDER(S)

ORDER ENTRY & EDITING  
ADD

- |             |                            |                            |          |              |   |           |            |
|-------------|----------------------------|----------------------------|----------|--------------|---|-----------|------------|
| 1. ORDER #  | XXXXXX                     | 2. DATE                    | XXXXXX   |              |   |           |            |
| 3. CUST #   | XXXXXX                     | XXXXXXXXXXXXXXXXXXXXXXXXXX |          |              |   |           |            |
| 4. SALESMN  | XX                         | 5. LOC                     | XX       | 6. SHIP VIA  | X | 7. PO #   | XXXXXXXXXX |
| 8. DISCNT   | XX                         | 9. TERMS                   | X        | 10. COLL/PPD | X | 11. JOB # | XXXXXXXXXX |
| 12. SHIP TO | XXXXXXXXXXXXXXXXXXXXXXXXXX | (1)                        | 1 =      | XXXXXXXXXXXX |   |           |            |
|             | XXXXXXXXXXXXXXXXXXXXXXXXXX |                            | 2 =      | XXXXXXXXXXXX |   |           |            |
|             | XXXXXXXXXXXXXXXXXXXXXXXXXX |                            | 3 =      | XXXXXXXXXXXX |   |           |            |
|             | XXXXXXXXXXXXXXXXXXXXXXXXXX |                            | 4 =      | XXXXXXXXXXXX |   |           |            |
| 13. COMMENT | XXXXXXXXXXXXXXXXXXXXXXXXXX |                            | 5 =      | XXXXXXXXXXXX |   |           |            |
|             | XXXXXXXXXXXXXXXXXXXXXXXXXX | 14. AR ACCT #              | XXXX-XXX |              |   |           |            |

FIELD # TO CHANGE XX

Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

```
ORDER ENTRY & EDITING
ADD      ORDER: XXXXXX  CUST: XXXXXXXXXXXXXXXXXXXXXXXX  DISC: XX%

ITEM NUMBER      ITEM DESCRIPTION      QTY-ORD  B0-0S  PRICE  DISC  EXT-PRICE
XXXXXXXXXXXXXXXX  XXXXXXXXXXXXXXXXXXXXXXXX  XXXX  XXXX/X  XX,XXX.XX  XX  XXX,XXX.XX
XXXXXXXXXXXXXXXX  XXXXXXXXXXXXXXXXXXXXXXXX  XXXX  XXXX/X  XX,XXX.XX  XX  XXX,XXX.XX

RUNNING QTY: XXXXXX  REMAINING CREDIT: XXX,XXX.XX-  RUNNING TOTAL: XXX,XXX.XX
ANY CHANGE ?  X
```

```
BILLING

PLEASE SELECT APPLICATION  X
1. SELECT ORDERS FOR BILLING
2. UNSELECT SELECTED ORDERS
3. PRINT BILLING EDIT LIST
4. PRINT INVOICES
```

```
BILLING

DISTRIBUTION ACCOUNT DEFAULTS
1. MULT MISC ACCTS ?      X
2. DFLT MISC ACCT        XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXX
3. MULT SLS TAX ACCTS ?  X
4. DFLT SLS TAX ACCT     XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXX
5. MULT FRGHT ACCTS ?    X
6. DFLT FRGHT ACCT       XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXX

FIELD # TO CHANGE  XX
```

Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

```

BILLING

SELECT *1. ORDER # XXXXXX      2. DATE  XX/XX/XX
      3. CUST #  XXXXXX  XXXXXXXXXXXXXXXXXXXXXXXXXX
      4. SALESMN XX   5. LOC  XX   6. SHIP VIA X   7. PO #  XXXXXXXXXX
      8. DISCNT  XX   9. TERMS X  10. COLL/PPD X  11. JOB #  XXXXXXXXXX
      12. SHIP TO XXXXXXXXXXXXXXXXXXXXXXXXXX      (1) 1 = XXXXXXXXXXXXX
          XXXXXXXXXXXXXXXXXXXXXXXXXX            2 = XXXXXXXXXXXXX
          XXXXXXXXXXXXXXXXXXXXXXXXXX            3 = XXXXXXXXXXXXX
          XXXXXXXXXXXXXXXXXXXXXXXXXX            4 = XXXXXXXXXXXXX
      13. COMMENT XXXXXXXXXXXXXXXXXXXXXXXXXX      5 = XXXXXXXXXXXXX
          XXXXXXXXXXXXXXXXXXXXXXXXXX            14. AR ACCT #  XXXX-XXX

BILL THIS ORDER ? X
FIELD # TO CHANGE XX
BILL ENTIRE ORDER ? X
    
```

```

BILLING                                     ORDER # XXXXXX

ITEM NUMBER  ITEM DESCRIPTION          ORD SHIP B/O  PRICE  DISC EXT-PRICE
XXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXX XXXX XXXX XX,XXX.XX XX XXX,XXX.XX
XXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXX XXXX XXXX XX,XXX.XX XX XXX,XXX.XX
XXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXX XXXX XXXX XX,XXX.XX XX XXX,XXX.XX

BILL THIS ITEM ? X
ANY CHANGE ? X      SELECT:  1-SHIP QTY  2-PRICE  3-DISCOUNT  X
    
```

```

BILLING          CUSTOMER: XXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXX  ORDER #: XXXXXX

ORDER NET = XXX,XXX.XX      WEIGHT (LBS) = X,XXX.XX
(TAXABLE AMT = XXX,XXX.XX )
1. MISC CHGS  XXXXXX  ACCT-#: XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXXXX (1)
2. FREIGHT   XXXXXX  ACCT-#: XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXXXX (2)
(TAXABLE FRT = X,XXX.XX )
3. SALES TAX  XX,XXX.XX ACCT-#: XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXXXX (3)
TOTAL =      XX,XXX,XXX.XX
4. COMMIS AMT XXXXXXXX
5. COMMIS PCT XX.XX

FIELD # TO CHANGE XX
    
```

Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

CREDIT MEMO ENTRY & EDITING

PLEASE SELECT APPLICATION X

1. ENTER NEW CREDIT MEMO(S)
2. CANCEL CREDIT MEMO(S)
3. PRINT CR MEMO EDIT LIST
4. PRINT CREDIT MEMO(S)

CREDIT MEMO ENTRY & EDITING

DISTRIBUTION ACCOUNT DEFAULTS

1. MULT A/R ACCTS ? X
2. DFLT A/R ACCT XXXX-XXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
3. MULT MISC ACCTS ? X
4. DFLT MISC ACCT XXXX-XXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
5. MULT SLS TAX ACCTS ? X
6. DFLT SLS TAX ACCT XXXX-XXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
7. MULT FRGHT ACCTS ? X
8. DFLT FRGHT ACCT XXXX-XXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

FIELD # TO CHANGE XX

CR MEMO ENTRY & EDITING  
ADD

- \*CR MEMO # XXXXXX 1. APPLY-TO XXXXXX 2. DATE XXXXXX
3. CUSTOMER # XXXXXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
4. SALESMAN XX 5. LOCATION XX
6. CUST PO # XXXXXXXXXXXX 7. DISCOUNT % XX
8. SHIPPED TO XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX  
XXXXXXXXXXXXXXXXXXXXXXXXXXXXX  
XXXXXXXXXXXXXXXXXXXXXXXXXXXXX  
XXXXXXXXXXXXXXXXXXXXXXXXXXXXX
9. COMMENTS XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX 10. A/R ACCT XXXX-XXX  
XXXXXXXXXXXXXXXXXXXXXXXXXXXXX

FIELD # TO CHANGE XX

Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

```

CR MEMO ENTRY & EDITING  XXXXXXXXXXXXXXXXXXXXXXXX  DISCOUNT: XX%
ADD

ITEM #      DESCRIPTION                QTY  PRICE  DISC  EXT-PRICE
XXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX  XXXX  XXXXXX  XX  XXX,XXX.XX
XXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX  XXXX  XXXXXX  XX  XXX,XXX.XX

RUNNING QTY: XXXXXX                      RUNNING TOTAL: XXX,XXX.XX
ADJUST QTY ON HAND ? X
    
```

```

CR MEMO ENTRY & EDITING  XXXXXXXXXXXXXXXXXXXXXXXX  CR MEMO #: XXXXXX
ADD

CR MEMO NET = XXX,XXX.XX
(TAXABLE AMT = XXX,XXX.XX )

1. MISC CHGS  XXXXXX  ACCT-#: XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX (1)
2. FREIGHT    XXXXXX  ACCT-#: XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX (2)
(TAXABLE FRT = X,XXX.XX )

3. SALES TAX  XXXXXXXX  ACCT-#: XXXX-XXX  XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX (3)
TOTAL =      XX,XXX,XXX.XX

4. COMMIS AMT XXXXXXXX
5. COMMIS PCT XXXXX
    
```

```

PRICE MAINTENANCE - ADD (1)

1. ITEM#  XXXXXXXXXXXXXXXX  XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
2. TARGET MARGIN: XX          LST-CST: XX,XXX.XX  AVG-CST: XX,XXX.XXX

TYPE  PRICE                TYPE  PRICE                TYPE  PRICE
3. XX  XX,XXX.XX          17. XX  XX,XXX.XX          31. XX  XX,XXX.XX
4. XX  XX,XXX.XX          18. XX  XX,XXX.XX          32. XX  XX,XXX.XX
5. XX  XX,XXX.XX          19. XX  XX,XXX.XX          33. XX  XX,XXX.XX
6. XX  XX,XXX.XX          20. XX  XX,XXX.XX          34. XX  XX,XXX.XX
7. XX  XX,XXX.XX          21. XX  XX,XXX.XX          35. XX  XX,XXX.XX
8. XX  XX,XXX.XX          22. XX  XX,XXX.XX          36. XX  XX,XXX.XX
9. XX  XX,XXX.XX          23. XX  XX,XXX.XX          37. XX  XX,XXX.XX
10. XX  XX,XXX.XX         24. XX  XX,XXX.XX          38. XX  XX,XXX.XX
11. XX  XX,XXX.XX         25. XX  XX,XXX.XX          39. XX  XX,XXX.XX
12. XX  XX,XXX.XX         26. XX  XX,XXX.XX          40. XX  XX,XXX.XX
13. XX  XX,XXX.XX         27. XX  XX,XXX.XX          41. XX  XX,XXX.XX
14. XX  XX,XXX.XX         28. XX  XX,XXX.XX          42. XX  XX,XXX.XX
15. XX  XX,XXX.XX         29. XX  XX,XXX.XX          43. XX  XX,XXX.XX
16. XX  XX,XXX.XX         30. XX  XX,XXX.XX          44. XX  XX,XXX.XX

FIELD # TO CHANGE  XX
    
```

Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

MASS PRICE CHANGE

1. PERCENT CHANGE   XXXX
2. PRODUCT CATEGORY XX
3. STARTING ITEM #   XXXXXXXXXXXXXXXX
4. ENDING ITEM #    XXXXXXXXXXXXXXXX

(SCREEN FIELD 2 ACCEPTS "END")

FIELD # TO CHANGE XX

MASS PRICE CHANGE

THIS PROGRAM WILL PASS THROUGH THE ENTIRE  
ITEM FILE AND CHANGE ALL PRICES ON ITEMS IN  
XX PRODUCT CATEGORY AND IN THE RANGE OF ITEMS  
FROM XXXXXXXXXXXXXXXX TO XXXXXXXXXXXXXXXX

THE PERCENT CHANGE WILL BE XX.XX

ARE YOU SURE YOU WANT TO RUN THIS PROGRAM ? X

CUSTOMER ORDER STATUS REPORTS

PLEASE SELECT REPORT DESIRED X

1. BACKORDERED ITEMS REPORT - STOCKED ITEMS ONLY
2. BACKORDERED ITEMS REPORT - NON-STOCKED ITEMS ONLY
3. BACKORDERED ITEMS REPORT - ALL ITEMS ON BACKORDER
4. OPEN CUSTOMER ORDER REPORT - NON-STOCKED ITEMS ONLY
5. OPEN CUSTOMER ORDER REPORT - ALL ITEMS

ANY CHANGE ? X

Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

CUSTOMER ORDER STATUS REPORTS

----- (REPORT TITLE SELECTED) -----

1. REPORT BY ITEM ? X  
2. REPORT BY CUSTOMER ? X  
3. BY SCHEDULE OR ORDER DATE (S OR O) ? X  
4. STARTING DATE XXXXXX  
ENDING DATE XXXXXX  
5. FOR LOCATION XX

(SCREEN FIELD 3 ACCEPTS "END")

FIELD # TO CHANGE XX

PRODUCT CATEGORY ACCT FILE MAINTENANCE

PLEASE SELECT APPLICATION X

1. ADD NEW CATEGORY(S)  
2. CHANGE/INQUIRE CATEGORY(S)  
3. DELETE CATEGORY(S)  
4. PRINT OUT CATEGORY(S)

PRODUCT CATEGORY ACCT FILE MAINTENANCE  
ADD (2)

(1) \*1. PRODUCT CATEGORY XX  
2. SALES ACCOUNT # XXXX-XXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

ANY CHANGE ? X



Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

SALES HISTORY

PLEASE SELECT APPLICATION X

1. POST AND/OR PURGE SALES HISTORY
2. PRINT SALES COMPARISON BY CUSTOMER
3. PRINT SALES COMPARISON BY CUSTOMER AND PRODUCT
4. PRINT SALES COMPARISON BY PRODUCT
5. PRINT SALES COMPARISON BY PRODUCT AND CUSTOMER
6. SHIFT AND CLEAR MTD SALES SUMMARY FIELDS
7. SHIFT AND CLEAR YTD SALES SUMMARY FIELDS
8. SPECIAL FUNCTIONS MENU

SALES HISTORY - SPECIAL FUNCTIONS

PLEASE SELECT APPLICATION X

1. MANUAL ENTRY OF SALES HISTORY FILE
2. SET/RESET SALES SUMMARY PERIOD DESCRIPTION

MANUAL ENTRY OF SALES HISTORY

PLEASE SELECT APPLICATION X

1. ENTER NEW TRANSACTIONS
2. CHANGE EXISTING TRANSACTIONS
3. DELETE EXISTING TRANSACTIONS
4. PRINT TRANSACTIONS EDIT LIST

Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

MANUAL ENTRY OF SALES HISTORY  
ADD

1. INV/CRM #	XXXXXX		
2. INV/CRM DATE	XX/XX/XX		
3. CUSTOMER #	XXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	
4. ITEM #	XXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	
5. SALE QTY	XXXXX-	9. SALESMAN	XX
6. SALE AMOUNT	XXX,XXX.XX-	10. TERRITORY	XX
7. COST	XXX,XXX.XX-	11. LOCATION	XX
8. ORDER DATE	XX/XX/XX	12. TAXABLE ?	X

FIELD # TO CHANGE XX

SET/RESET SALES SUMMARY PERIOD DESCRIPTIONS

1. YEAR	XXXX	10. PERIOD 8 DESC	XXXXXXXXXX
2. PERIOD	XX	11. PERIOD 9 DESC	XXXXXXXXXX
3. PERIOD 1 DESC	XXXXXXXXXX	12. PERIOD 10 DESC	XXXXXXXXXX
4. PERIOD 2 DESC	XXXXXXXXXX	13. PERIOD 11 DESC	XXXXXXXXXX
5. PERIOD 3 DESC	XXXXXXXXXX	14. PERIOD 12 DESC	XXXXXXXXXX
6. PERIOD 4 DESC	XXXXXXXXXX	15. PERIOD 13 DESC	XXXXXXXXXX
7. PERIOD 5 DESC	XXXXXXXXXX		
8. PERIOD 6 DESC	XXXXXXXXXX		
9. PERIOD 7 DESC	XXXXXXXXXX		

FIELD # TO CHANGE XX

CUSTOMER ORDER PROCESSING - SPECIAL FUNCTIONS

PLEASE SELECT APPLICATION X

1. SET/RESET NEXT ORDER, INVOICE, OR CR MEMO NUMBER
2. TRADE DISCOUNT MAINTENANCE
3. TERMS DISCOUNT MAINTENANCE
4. RESET ALLOCATED QUANTITIES ON ITEM MASTER FILE
5. DISPLAY COP FILE CONTROL DATA

Sample Screen Formats for Customer Order Processing—DIBOL for DEC PDP-11s

TRADE DISCOUNT MAINTENANCE

	PROD	DISC	PROD	DISC	PROD	DISC	PROD	DISC	PROD	DC	
1.	XX	XX	10.	XX	XX	19.	XX	XX	28.	XX	XX
2.	XX	XX	11.	XX	XX	20.	XX	XX	29.	XX	XX
3.	XX	XX	12.	XX	XX	21.	XX	XX	30.	XX	XX
4.	XX	XX	13.	XX	XX	22.	XX	XX	31.	XX	XX
5.	XX	XX	14.	XX	XX	23.	XX	XX	32.	XX	XX
6.	XX	XX	15.	XX	XX	24.	XX	XX	33.	XX	XX
7.	XX	XX	16.	XX	XX	25.	XX	XX	34.	XX	XX
8.	XX	XX	17.	XX	XX	26.	XX	XX	35.	XX	XX
9.	XX	XX	18.	XX	XX	27.	XX	XX	36.	XX	XX

FIELD # TO CHANGE XX

TERMS DISCOUNT MAINTENANCE

	PROD	DISC	PROD	DISC	PROD	DISC	PROD	DISC
1.	XX	XX	10.	XX	XX	19.	XX	XX
2.	XX	XX	11.	XX	XX	20.	XX	XX
3.	XX	XX	12.	XX	XX	21.	XX	XX
4.	XX	XX	13.	XX	XX	22.	XX	XX
5.	XX	XX	14.	XX	XX	23.	XX	XX
6.	XX	XX	15.	XX	XX	24.	XX	XX
7.	XX	XX	16.	XX	XX	25.	XX	XX
8.	XX	XX	17.	XX	XX	26.	XX	XX
9.	XX	XX	18.	XX	XX	27.	XX	XX

FIELD # TO CHANGE XX

DISPLAY COP FILE CONTROL DATA

	FILENAME	LENGTH	SORTED	USED	MAX	DELETIONS
ORDER HEADER FILE	ORDHDR	342	XXXXX	XXXXX	XXXXX	XXX
ORDER LINE FILE	ORDLIN	110	XXXXX	XXXXX	XXXXX	XXX
CR MEMO HEADER FILE	CRMHDR	290	XXXXX	XXXXX	XXXXX	XXX
CR MEMO LINE ITEM FILE	CRMLIN	78	XXXXX	XXXXX	XXXXX	XXX
SALES HISTORY FILE	SLSHST	77	XXXXX	XXXXX	XXXXX	XXX
SALES SUMMARY FILE	SLSSUM	351	XXXXX	XXXXX	XXXXX	XXX
PRD CAT ACCOUNT FILE	PRDACT	39	XXXXX	XXXXX	XXXXX	XXX

Sample Print-Outs for Customer Order Processing—DIBOL for DEC PDP-11s

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

ORDER EDIT LIST

LEGEND: B/O = BACK-ORDERED O/S = OUT-OF-STOCK

ORDER #: XXXXXX SOLD TO: XXXXXXXXXXXXXXXXXXXXXXXX SHIP TO: XXXXXXXXXXXXXXXXXXXXXXXX  
 CUST #: XXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX  
 DATE: XX/XX/XX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX  
 PO NO: XXXXXXXXXX SALESMAN: XX SHIP-VIA: XXXXXXXXXX ORDER DISCOUNT: XX% A/R-ACCT #: XXXX-XXX  
 JOB NO: XXXXXXXXXX LOCATION: XX PMT-TYPE: XXXXXXXX TERMS: XXXXXXXXXXXXX

ITEM NO	ITEM DESCRIPTION	QTY	B/O-O/S	QTY-ALLOC	UNIT PRICE	UOM	EXT-PRICE	DISC %	NET-PRICE
XXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXX	XXXXB/O	XXXX	XX,XXX.XX	XX	XXX,XXX.XX	XX	XXX,XXX.XX
XXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXX	XXXXO/S	XXXX	XX,XXX.XX	XX	XXX,XXX.XX	XX	XXX,XXX.XX

COMMENTS: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX TOT QTY: XXXXXX ORDER AMOUNT: XXX,XXX.XX  
 XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

TOTAL \$ VALUE OF THESE OPEN ORDERS: XX,XXX,XXX.XX

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

BILLING EDIT LIST

LEGEND: B/O = BACK-ORDERED O/S = OUT-OF-STOCK

ORDER #: XXXXXX SOLD TO: XXXXXXXXXXXXXXXXXXXXXXXX SHIP TO: XXXXXXXXXXXXXXXXXXXXXXXX  
 ORDER DATE: XX/XX/XX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX  
 CUST NO: XXXXXX LOCATION: XX SHIP-VIA: XXXXXXXXXX SALESMAN: XX ORDER DISC: XX% A/R ACCT #: XXXX-XXX  
 PO NO: XXXXXXXXXX JOB NO: XXXXXXXXXX TERMS: XXXXXXXXXXXXX PMT-TYPE: XXXXXXXX

ITEM NO	ITEM DESCRIPTION	ORDER QTY	SHIP QTY	B/O QTY	UNIT-PRICE	UOM	EXT-PRICE	DISC	NET-PRICE
XXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXX	XXXX	XXXX	XX,XXX.XX	XX	XXX,XXX.XX	XX	XXX,XXX.XX
XXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXX	XXXX	XXXX	XX,XXX.XX	XX	XXX,XXX.XX	XX	XXX,XXX.XX
XXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	XXXX	XXXX	XXXX	XX,XXX.XX	XX	XXX,XXX.XX	XX	XXX,XXX.XX

SALE AMOUNT: XXX,XXX.XX \*ACCT\*

COMMENTS: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX TAXABLE AMOUNT: XXX,XXX.XX MISC CHARGES: X,XXX.XX XXXX-XXX  
 XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX TOTAL COST: XXX,XXX.XX FREIGHT: X,XXX.XX XXXX-XXX  
 TOTAL WEIGHT: XXX,XXX.XX SALES TAX: XX,XXX.XX XXXX-XXX  
 TERMS DISCOUNT: XX% COMMISSN AMT: XX,XXX.XX COMMISSN PCT: XX.XX TOTAL: XXX,XXX.XX

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

CREDIT MEMO EDIT LIST

CREDIT MEMO #: XXXXXX SOLD TO: XXXXXXXXXXXXXXXXXXXXXXXX SHIPPED TO: XXXXXXXXXXXXXXXXXXXXXXXX  
 APPLY TO: XXXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX  
 CR MEMO DATE: XX/XX/XX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXXXXX  
 CUST #: XXXXXX SALESMAN: XX PURCH-ORD #: XXXXXXXXXX MEMO DISCOUNT: XX% LOCATION: XX A/R ACCT-#: XXXX-XXX

ITEM NUMBER	ITEM DESCRIPTION	QTY	UNIT-PRICE	UOM	EXT-PRICE	DISC	NET-PRICE	ADJ INVENTORY?
XXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	X,XXX	XX,XXX.XX	XX	XXX,XXX.XX	XX	XX,XXX,XXX.XX	X
XXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	X,XXX	XX,XXX.XX	XX	XXX,XXX.XX	XX	XX,XXX,XXX.XX	X
XXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	X,XXX	XX,XXX.XX	XX	XXX,XXX.XX	XX	XX,XXX,XXX.XX	X

CREDIT MEMO AMOUNT: XXX,XXX.XX

COMMENTS: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX MISC CHARGES: X,XXX.XX ACCT-#: XXXX-XXX  
 XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX FREIGHT: X,XXX.XX ACCT-#: XXXX-XXX  
 SALES TAX: XX,XXX.XX ACCT-#: XXXX-XXX  
 COMMISSION AMT: XX,XXX.XX COMMISSION PCT: XX.XX TOTAL: XX,XXX,XXX.XX

Sample Print-Outs for Customer Order Processing—DIBOL for DEC PDP-11s

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX  
 X-----TITLE OF REPORT SELECTED-----X

NOTE: DOLLAR AMOUNTS ARE FULLY DISCOUNTED

ITEM NUMBER ITEM DESCRIPTION	STOCKED LOC	CUST NUMBER	CUSTOMER NAME	ORDER NUMBER	ORDER(1) DATE	QTY ORD	QTY B/O	CUSTOMER PO NUMBER	NET AMOUNT
XXXXXXXXXXXXXXXXXX	S	XX	XXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXX	XX/XX/XX	X,XXX	X,XXX	XXXXXXXXXX	XXX,XXX.XX
XXXXXXXXXXXXXXXXXXXXXXXXXX	S	XX	XXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXX	XX/XX/XX	X,XXX	X,XXX	XXXXXXXXXX	XXX,XXX.XX
	S	XX	XXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXX	XX/XX/XX	X,XXX	X,XXX	XXXXXXXXXX	XXX,XXX.XX
LOCATION XX TOTALS:				XXX,XXX ORDERED		XXX,XXX BACKORDERED		\$ ON B/O \$X,XXX,XXX.XX	
	S	XX	XXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXX	XX/XX/XX	X,XXX	X,XXX	XXXXXXXXXX	XXX,XXX.XX
	S	XX	XXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXX	XX/XX/XX	X,XXX	X,XXX	XXXXXXXXXX	XXX,XXX.XX
LOCATION XX TOTALS:				XXX,XXX ORDERED		XXX,XXX BACKORDERED		\$ ON B/O \$X,XXX,XXX.XX	
ITEM TOTALS:				XXX,XXX ORDERED		XXX,XXX BACKORDERED		\$ ON B/O \$X,XXX,XXX.XX	
ITEM TOTALS:				\$ ORDERED \$X,XXX,XXX.XX		\$ ON B/O \$X,XXX,XXX.XX			

XXXXXXXXXXXXXXXXXX S XX XXXXX XXXXXXXXXXXXXXXXXXXXXXXX XXXXXX XX/XX/XX X,XXX X,XXX XXXXXXXXXXX XXX,XXX.XX  
 XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

XX,XXX ITEMS REPORTED AT LOCATION XX SCHEDULED BETWEEN XX/XX/XX AND XX/XX/XX (2) TOTAL \$ ORDERED \$XX,XXX,XXX.XX  
 ALL LOCATIONS ORDERED ON XX/XX/XX TOTAL \$ ON B/O \$XX,XXX,XXX.XX  
 (BLANK IF ALL DATES)

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX  
 X-----TITLE OF REPORT SELECTED-----X

COLUMN HEADED "S" INDICATES STOCKED "N" INDICATES NON-STOCKED ITEM  
 NOTE: DOLLAR AMOUNTS ARE FULLY DISCOUNTED

CUSTOMER NUMBER CUSTOMER NAME	ORDER NUMBER	ORDER(1) DATE	ITEM NUMBER	ITEM DESCRIPTION	QTY ORD	QTY B/O	NET AMOUNT	S LC	CUSTOMER PO NUMBER
XXXXXX	XXXXXX	XX/XX/XX	XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	X,XXX	X,XXX	XXX,XXX.XX	S XX	XXXXXXXXXX
XXXXXXXXXXXXXXXXXXXXXXXXXX	XXXXXX	XX/XX/XX	XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	X,XXX	X,XXX	XXX,XXX.XX	S XX	XXXXXXXXXX
	XXXXXX	XX/XX/XX	XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	X,XXX	X,XXX	XXX,XXX.XX	S XX	XXXXXXXXXX
CUSTOMER TOTALS:				XXX,XXX ORDERED		XXX,XXX BACKORDERED		\$ ON B/O \$X,XXX,XXX.XX	
	XXXXXX	XX/XX/XX	XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	X,XXX	X,XXX	XXX,XXX.XX	S XX	XXXXXXXXXX
	XXXXXX	XX/XX/XX	XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	X,XXX	X,XXX	XXX,XXX.XX	S XX	XXXXXXXXXX
CUSTOMER TOTALS:				XXX,XXX ORDERED		XXX,XXX BACKORDERED		\$ ON B/O \$X,XXX,XXX.XX	
CUSTOMER TOTALS:				\$ ORDERED \$X,XXX,XXX.XX		\$ ON B/O \$X,XXX,XXX.XX			

X,XXX CUSTOMERS REPORTED AT LOCATION XX SCHEDULED BETWEEN XX/XX/XX AND XX/XX/XX(2) TOTAL \$ ORDERED \$XX,XXX,XXX.XX  
 ALL LOCATIONS ORDERED ON XX/XX/XX TOTAL \$ ON B/O \$XX,XXX,XXX.XX  
 (BLANK IF ALL DATES)

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX  
 PRODUCT CATEGORY ACCOUNT FILE PRINT-OUT

PROD CATEGORY	SALES ACCT-#	ACCT DESCRIPTION
XX	XXXX-XXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX
XX	XXXX-XXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX
XX	XXXX-XXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX
XX	XXXX-XXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX

XXXX CATEGORIES ON FILE

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX  
 SALES ANALYSIS BY PRODUCT CATEGORY

CAT	ITEM-NO	ITEM DESCRIPTION	AVG-COST	QTY SOLD	COST-OF SALES	SALES	%-SALES OF-CAT	GROSS PROFIT	%-PROFIT OF-CAT
XX	XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	MTD: XX,XXX- YTD: XXX,XXX-	XXX,XXX.XX-	XXX,XXX.XX-	XXX,XXX.XX-	XXX.XX-	XXX,XXX.XX-	XXX.XX-
	XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXXXXXXXX	MTD: XX,XXX- YTD: XXX,XXX-	XXX,XXX.XX-	XXX,XXX.XX-	XXX,XXX.XX-	XXX.XX-	XXX,XXX.XX-	XXX.XX-
CATEGORY TOTALS:		X,XXX ITEMS	MTD: X,XXX,XXX- YTD: XX,XXX,XXX-	XX,XXX,XXX.XX	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX	XXX.XX-
TOTALS:			YTD: XX,XXX,XXX-	XX,XXX,XXX.XX	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX	XXX.XX-

Sample Print-Outs for Customer Order Processing—DIBOL for DEC PDP-11s

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

SUMMARY

PRD #	-MONTH-TO-DATE-					-YEAR-TO-DATE-					
CAT	ITEMS	COST-OF-SALES	SALES	%-SALES	GROSS-PROFIT	%-PROFIT	COST-OF-SALES	SALES	%-SALES	GROSS-PROFIT	%-PROFIT
XX	XX,XXX	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-
XX	XX,XXX	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-
GRAND TOTALS:											
XX CATEGORIES											
XX	XX,XXX	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-
CATEGORY AVERAGES:											
X	XXX,XXX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-	XXX.XX-	XX,XXX,XXX.XX-

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

SALES COMPARISON BY PRODUCT AND CUSTOMER

ITEM # / DESCRIPTION CUSNO / CUSTOMER NAME	***** XXXXXXXXXX *****		***** YTD THRU XXXXXXXXXX *****	
	-----19XX-----	-----19XX-----	-----19XX-----	-----19XX-----
	% MRG	% MRG	% MRG	% MRG
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX				
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
	SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
	CST: Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
	SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
	CST: Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-
ITEM TOTALS:	UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
	SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
	CST: Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-
GRAND TOTALS:	UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
	SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
	CST: Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

SALES HISTORY BY PROD-CAT / BY PRODUCT

ITEM # / DESCRIPTION	PROD CAT	***** XXXXXXXXXX *****		***** YTD THRU XXXXXXXXXX *****	
		-----19XX-----	-----19XX-----	-----19XX-----	-----19XX-----
		% MRG	% MRG	% MRG	% MRG
XXXXXXXXXXXXXXXXXXXX	XX				
XXXXXXXXXXXXXXXXXXXX		UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
		CST: Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-
XXXXXXXXXXXXXXXXXXXX	XXX				
XXXXXXXXXXXXXXXXXXXX		UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
		CST: Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-
PROD CAT XX TOTALS:		UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
		CST: Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-
GRAND TOTALS:		UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
		CST: Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-	Z,ZZZ,ZZZ.XX- ZZZ.X%-

Sample Print-Outs for Customer Order Processing—DIBOL for DEC PDP-11s

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

SALES COMPARISON BY CUSTOMER

CUST #	CUSTOMER NAME	***** XXXXXXXXX *****		***** YTD THRU XXXXXXXXX *****	
		-----19XX-----	-----19XX-----	-----19XX-----	-----19XX-----
		% MRG	% MRG	% MRG	% MRG
XXXXXX	XXXXXXXXXXXXXXXXXXXXXX	UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
		CST: Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%
XXXXXX	XXXXXXXXXXXXXXXXXXXXXX	UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
		CST: Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%
GRAND TOTALS:		UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
		CST: Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

SALES COMPARISON BY CUSTOMER AND PRODUCT

CUSNO	CUSTOMER NAME	PROD CAT	***** XXXXXXXXX *****		***** YTD THRU XXXXXXXXX *****	
			-----19XX-----	-----19XX-----	-----19XX-----	-----19XX-----
ITEM # /	DESCRIPTION		% MRG	% MRG	% MRG	% MRG
XXXXXX	XXXXXXXXXXXXXXXXXXXXXX					
XXXXXXXXXXXXXXXXXX	XX		UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXX		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
			CST: Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%
XXXXXXXXXXXXXXXXXX	XX		UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
XXXXXXXXXXXXXXXXXX	XXXXXXXXXXXXXXXXXXXXXX		SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
			CST: Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%
CUSTOMER TOTALS:			UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
			SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
			CST: Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%
GRAND TOTALS:			UNT: Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-	Z,ZZZ,ZZX-
			SLS: Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
			CST: Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%	Z,ZZZ,ZZZ.XX- ZZZ.X%

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

PURGED DETAIL SALES HISTORY RECORDS

INV/CRM DATE	INV/CRM NO	ORDER DATE	CUST NO	CUST CD	SL MN	TER	ITEM NUMBER	PRD CD	LOC	TAX FLG	QTY SOLD	SALES DOLLARS	COST AMOUNT
XX/XX/XX	ZZZZZX	XX/XX/XX	ZZZZZX	XX	ZX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ,ZZX-	ZZZ,ZZX.XX-	ZZZ,ZZX.XX-
XX/XX/XX	ZZZZZX	XX/XX/XX	ZZZZZX	XX	ZX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ,ZZX-	ZZZ,ZZX.XX-	ZZZ,ZZX.XX-
XX/XX/XX	ZZZZZX	XX/XX/XX	ZZZZZX	XX	ZX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ,ZZX-	ZZZ,ZZX.XX-	ZZZ,ZZX.XX-
XXXXXX RECORDS DELETED											ZZZ,ZZX-	ZZZ,ZZX.XX-	ZZZ,ZZX.XX-

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X SEQ #XXX PAGE XXX

SALES HISTORY JOURNAL

INVOICE DATE	INVOICE NO	ORDER DATE	CUST NO	CUST TYP	SL MN	TER	ITEM NUMBER	PRD CAT	LOC	TAX FLG	QTY SOLD	SALES DOLLARS	COST AMOUNT
XX/XX/XX	ZZZZZX	XX/XX/XX	ZZZZZX	XX	XX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ,ZZX-	ZZZ,ZZZ.XX-	ZZZ,ZZZ.XX-
							XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ,ZZX-	ZZZ,ZZZ.XX-	ZZZ,ZZZ.XX-
							XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ,ZZX-	ZZZ,ZZZ.XX-	ZZZ,ZZZ.XX-
INVOICE TOTALS:											ZZZ,ZZX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-
XX/XX/XX	ZZZZZX	XX/XX/XX	ZZZZZX	XX	XX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ,ZZX-	ZZZ,ZZZ.XX-	ZZZ,ZZZ.XX-
							XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ,ZZX-	ZZZ,ZZZ.XX-	ZZZ,ZZZ.XX-
INVOICE TOTALS:											ZZZ,ZZX-	Z,ZZZ,ZZZ.XX-	Z,ZZZ,ZZZ.XX-

Sample Print-Outs for Customer Order Processing—DIBOL for DEC PDP-11s

RUN DATE: XX-XXX-XX TIME: XX:XX XM X-----COMPANY NAME-----X

SEQ #XXX PAGE XXX

SALES HISTORY JOURNAL - CREDIT MEMOS

CRD MEMO DATE	CRD MEMO NO	CUST NO	CUST TYP	SL MN	TER	ITEM NUMBER	PRD CAT	LOC	TAX FLG	QTY CREDIT	DOLLARS CREDIT	COST CREDIT
XX/XX/XX	ZZZZZX	ZZZZZX	XX	XX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ.ZZX-	ZZZ.ZZZ.XX-	ZZZ.ZZZ.XX-
XX/XX/XX	ZZZZZX	ZZZZZX	XX	XX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ.ZZX-	ZZZ.ZZZ.XX-	ZZZ.ZZZ.XX-
XX/XX/XX	ZZZZZX	ZZZZZX	XX	XX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ.ZZX-	ZZZ.ZZZ.XX-	ZZZ.ZZZ.XX-
CREDIT MEMO TOTALS:										ZZZ,ZZX-Z,	ZZZ,ZZZ.XX-Z,	ZZZ,ZZZ.XX-
-----												
XX/XX/XX	ZZZZZX	ZZZZZX	XX	XX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ.ZZX-	ZZZ.ZZZ.XX-	ZZZ.ZZZ.XX-
XX/XX/XX	ZZZZZX	ZZZZZX	XX	XX	XX	XXXXXXXXXXXXXXXXXX	XX	XX	X	ZZ.ZZX-	ZZZ.ZZZ.XX-	ZZZ.ZZZ.XX-
CREDIT MEMO TOTALS:										ZZZ,ZZX-Z,	ZZZ,ZZZ.XX-Z,	ZZZ,ZZZ.XX-
-----												