FEE SCHEDULE



Effective January 1, 1989

I. THREE-YEAR LICENSE. Three annual payments for VMCENTER II. The annual payments shall be due upon delivery and the first and second anniversary dates of delivery.

	Group 50	Group 40	Group 30	Group 20	Group 18	Group 15	Group 10
First Year	\$90,000	\$70,000	\$48,000	\$20,750	\$18,000	\$16,000	\$12,000
Second Year	51,500	40,000	28,500	12,750	10,750	9,250	7,000
Third Year	51,500	40,000	28,500	12,750	10,750	9,250	7,000

Annual renewal for the fourth and subsequent years is automatic, unless Licensee cancels in writing, at least thirty (30) days prior to the license expiration date. The license fee for each renewal year is twenty-five percent (25%) of the prevailing permanent license fee for the CPU model on which VMCENTER II is installed.

II. PERMANENT LICENSE

Products	Group 50	Group 40	Group 30	Group 20	Group 18	Group 15	Group 10
VMCENTER II	130,500	101,250	67,750	40,250	38,500	28,750	21,500
VMCENTER	97,750	76,000	50,750	30,000	28,750	22,000	16,500
VMACCOUNT	28,000	22,250	15,000	8,750	8,000	6,000	4,500
VMARCHIVE	20,000	15,500	10,250	6,000	5,750	4,250	3,250
VMBACKUP	24,500	19,000	12,750	7,500	7,250	5,500	4,000
VMSCHEDULE	20,000	15,500	10,250	6,000	5,750	4,250	3,250
VMSECURE	42,250	32,750	21,750	13,000	12,250	9,250	7,000
VMSORT	16,750	13,000	8,750	5,250	5,000	3,750	3,000
VMTAPE	24,500	19,000	12,750	7,500	7,250	5,500	4,000
VMBATCH	20,000	15,500	10,250	6,000	5,750	4,250	3,250
VMMONITOR	20,000	15,500	10,250	6,000	5,750	4,250	3,250
VMOPERATOR	22,250	17,250	11,500	7,000	6,500	5,000	3,750
VMSPOOL	22,250	17,250	11,500	7,000	6,500	5,000	3,750

- III. MONTHLY LICENSE. The monthly license fee is eight percent (8%) of the prevailing permanent license fee. Fifty percent (50%) of monthly license fees paid may be credited towards a conversion to a three-year or permanent license. The maximum credit accrual is 50% of the applicable prevailing license fees.
- IV. CPU GROUP LISTING. This listing includes IBM computers only. Prices of licenses for IBM computers not listed or non-IBM computers will be quoted upon request.

Group 50	Group 40	Group 30	Group 20	Group 18	Group 15	Group 10
3090-600S 3090-500S	3081 3084 all other 3090s	3033 3032 3083 all other 4381s 3090–120E, S	9377–90 4381 mods 1 and 21	4341-12 4381-11 9377-80 9375-80	3031 4341-1, 2, 10, 11 4361-4,5 9375-60,50 9373-30	9373–20 9375–40 4321 4341 mod 9 4361 mod 3

- V. DOCUMENTATION. One set is included with each system license. Additional copies of documentation and/or listing files are available as shown on the current Publications Order Form.
- VI. UPGRADES. If a three-year license (or any renewal thereof) is being transferred to a CPU model in a higher group (upgraded), a new three-year license is started, with the new license fee reduced by the paid but unused portion of the old license fee. If a permanent license is being transferred to a CPU model in a higher group (upgraded), the difference between prevailing permanent license fees is the upgrade fee.

If a monthly license is being transferred, the increased fee will apply to the first monthly payment following the month in which the transfer took place.

- VII. PRODUCT SUPPORT AND ENHANCEMENT (PS&E) PLANS. There is no charge for a period of one (1) year following the date of delivery of the product. Until January 1, 1990, the PS&E fee for components and individual products is 15% of the permanent license fee shown in Section II above and the PS&E fee for VMCENTER and VMCENTER II is 21% of the permanent license fee in Section II.
- VIII. All license fees and other terms contained in this Fee Schedule are subject to change by Licensor without notice, except PS&E fees in Section VII, which may not be changed prior to January 1, 1990.